

Suncorp Learning Campus

Partners in education

Access a great range of market-leading educational resources designed exclusively for Suncorp Intermediated Distribution Partners. Through a variety of providers you will be able to build and lift your skills and capabilities, helping you perform in your role. Key capabilities include:

- Develops great customer experiences
- Commercial acumen
- Setting business direction
- Developing self
- Communicating effectively
- Business ownership
- Developing talent
- Business partnering and relationship management



Exclusive offering

A unique program available to all of Suncorp's Intermediated Distribution Partners



Filling the gap

Providing learning opportunities for our partners who don't have their own learning & development function or want to supplement their existing resources



Partnering with you in education

Your education is important to us, which is why we're partnering with you to deliver a range of affordable learning experiences that support business capabilities, business growth and personal development



Huge range of courses

Select from face-to-face workshops, events and online courses across subjects including; technical skills, compliance, self development and business planning



Tailor the learning experience

Pick and choose courses to suit a range of learning needs, budgets, time-frames and locations



Adding more value

We've leveraged our strong position in the market to deliver a great range of affordable learning experiences

Provider	Mode and duration	Capabilities and investment	Find out more
Phuel <ul style="list-style-type: none"> — Diagnostic selling — Handling objections — Personal branding — Tools of influence — Cold calling — Communicating with flexibility 	Face-to-face Half day or full day	<ul style="list-style-type: none"> — Develops great customer experiences — Communicates effectively — Develops self — Business partnering and relationship management — \$582 (ex GST) per workshop 	Phone: Gillian O'Mara 0400 369 227 https://www.phuel.com/phuel-u/suncorp
Australian Institute of Management (AIM) <ul style="list-style-type: none"> — Bias in decisions — Work priorities — Effective communication — Resilience in self — Advanced communication — Professional presentations — Change management — Building client relationships — Mindfulness – raise your leadership effectiveness — Critical thinking and problem solving 	Face-to-face Half day or full day	<ul style="list-style-type: none"> — Delivers great customer experiences — Communicates effectively — Business ownership — Sets direction — Develops talent — Develops self — Business partnering and relationship management — \$580 - \$1,080 (ex GST) per workshop 	Email: Suncorptraining@aim.com.au https://www.aim.com.au/intermediated-distribution-partners/essential-business-skills
Sales ITV <ul style="list-style-type: none"> — Sales fundamentals — Accelerated sales training 	Online 12-month licence 15 mins per module plus post module implementation	<ul style="list-style-type: none"> — Delivers great customer experiences — Communicates effectively — Develops self — Business partnering and relationship management — Sales ROI Ignition \$99 (ex GST) per license — Protect and Provide \$299 (ex GST) per license 	Email: support@salesitv.com https://salesroi.com/suncorp-training

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Kaplan <ul style="list-style-type: none"> — Regulatory training — RG146 Tier 1 & 2 — Certificate IV Finance & Mortgage Broking — Diploma Finance & Mortgage Broking 	Online Dependant on course enrolled in	<ul style="list-style-type: none"> — Delivers great customer experiences — Commercial acumen — Business ownership — Develops self — Business partnering and relationship management — \$160 - \$1,500 depending on qualification 	Phone: Glenn Gardner 07 3872 3880 http://kaplanprofessional.edu.au/enrol Enter code to access special Suncorp rates AMP NZ: PC-AMN045 Asteron Life: PC-MKN728 Asteron Life NZ: PC-YSX520 GIO: PC-SLI668 Resilium: PC-CIV327 RIB:PC-NJE988 Suncorp Bank: PC-KDD334 Suncorp Group: PC-EHH812 Suncorp Insurance: PC-QAH708 Vero: PC-YYJ957 Vero NZ: PC-JVB294
Suncorp <ul style="list-style-type: none"> — Essential business and leadership skills 	Face to face conferences and seminars 45 mins to full day	<ul style="list-style-type: none"> — Delivers great customer experiences — Communicates effectively — Sets direction — Develops talent — Develops self — Business partnering and relationship management 	Contact your Business Development Manager
Harvard ManageMentor (HMM) <ul style="list-style-type: none"> — 41 leadership modules 	Online licence 3 hours per module plus post module implementation	<ul style="list-style-type: none"> — Delivers great customer experiences — Communicates effectively — Commercial acumen — Business ownership — Sets direction — Develops talent — Develops self — Business partnering and relationship management — \$85.25 (incl GST) per license 	Go to: www.suncorplearningcampus.com.au
Skillsoft Professional Advantage <ul style="list-style-type: none"> — 325 Skillsoft Select business modules 	Online 12-month licence 3 hours per module plus post module implementation	<ul style="list-style-type: none"> — Delivers great customer experiences — Communicates effectively — Business ownership — Sets direction — Develops talent — Develops self — Business partnering and relationship management — \$85.25 (incl GST) for 12 month license 	Go to: www.suncorplearningcampus.com.au



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For further information contact your
Business Development Manager